FIRST AVENUE
INVESTMENT MANAGEMENT

First Avenue Sanlam Collective Investments General Equity Fund

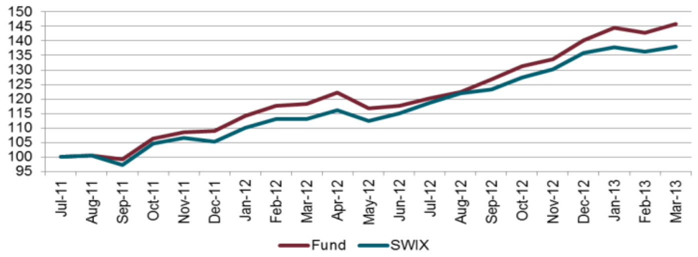
AS AT 31 MARCH 2013

Fund Category	Domestic Equity General	Fund Size	R756.3million
Risk Profile	Aggressive	NAV	1306.11 cents
Benchmark	JSE Shareholder Weighted Index (SWIX)	Inception Date	1 July 2011
Portfolio Manager	Hlelo Giyose	Fund Objective	To provide substantial capital growth over the long-term with due regard for absolute risk by out-performing the market index by 3% p.a. over rolling 3 year periods

Portfolio Commentary

First Avenue is a valuation-driven equity manager. The objective of our investment style is to create wealth for our clients through the consistent application of our investment philosophy and process over long periods of time. Our strategy is to assume increasing defensive postures through the evolution of a bubble (of excess liquidity). We are confident that we will make more money in the event of an inevitable correction than we will have lost in the bubble. We do not consider ourselves capable of predicting either the duration of the bubble nor the timing of its end. Our results for the quarter were driven by a confluence of market returns and company fundamentals. This is in distinct contrast to momentum investing where movements in share prices are not justified by company fundamentals (commensurate value creation and cash flow growth). Our stock selection rather than sector allocation was overwhelmingly responsible for our outperformance of the market (SWIX).

Long Term Cumulative Performance (Gross of Fees)



Performance Summary

	Fund	Benchmark	Outperformance
Since Inception	45.76%	35.91%	9.8%
Since Inception (annual.)	25.37%	21.29%	4.0%
Latest 5 years annualised)			
Latest 3 years annualised)			
Latest 1 year (annualised)	23.1%	22.0%	1.1%
6 months	15.0%	11.8.%	3.1%
Q1 2013	3.9%	1.6%	2.3%
2010			
2009			

Top 10 Holdings

	% of Fund
Tiger Brands Ltd	10.3%
Sasol Ltd	10.3%
BHP Billiton plc	9.6%
ABSA Group Ltd	9.2%
Rand Merch Ins Hldgs Ltd	5.4%
SABMiller Plc	5.3%
City Lodge Hotels Ltd	5.3%
Clover Industries Ltd	5.2%
British Am. Tobacco Plc	4.2%
Old Mutual plc	4.2%

Effective Asset and Sector Allocation

Domestic Equities		99.3%
Oil & Gas	10.3%	
Basic Materials	9.6%	
Industrials	11.9%	
Consumer Goods	29.5%	
Telecommunications	0.0%	
Financials	24.2%	
Technology	3.9%	
Consumer Services	8.0%	
Health Care	1.9%	
Cash		0.7%

Risk Statistics since Inception

	Fund	Benchmark
Annualised Deviation	9.2%	9.5%
Sharpe Ratio	n/a	n/a
Tracking Error	3.02%	n/a
Maximum Gain	47.0%	42.0%
Maximum Drawdown	-4.5%	-3.3%
Positive Months	17	16

Income Distributions

Declaration	Payment	Amount	Dividend	Interest
31 December 2012	03 January 2013	14.85	14.31	0.54
30 June 2013	1 July 2013	n/a	n/a	n/a
31 December 2013	1 January 2014	n/a	n/a	n/a
30 June 2014	1 July 2014	n/a	n/a	n/a
31 December 2014	1 January 2015	n/a	n/a	n/a
30 June 2015	1 July 2015	n/a	n/a	n/a

Monthly Performance

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2013	3.1%	-1.1%	2.0%										**2.3%**
2012	4.9%	2.9%	0.7%	3.2%	-4.5%	0.8%	2.2%	1.9%	3.5%	3.6%	1.8%	4.9%	28.8%
2011								0.5%	-1.4%	7.3%	1.9%	0.4%	8.8%

Fees (excl. VAT)

	B1 Class	B2 Class
Initial Fee	0%	0%
Annual Management Fee *	1.25%	0.90%
Total Expense Ratio (TER)**	1.76%	1.34%

* A portion of First Avenue's annual management fee may is paid to administration platforms like LISP's as a payment for administrative and distribution services.

** The TER is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TER's.

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